

## **RE: COMMUNICATIONS DATA REPORT FOR MARCH 2023**

The spreadsheets attached below show our electronic communications data for 2023. Some of the notable data insights for March include:

## E-mail Campaigns:

- This month's community e-newsletter, sent February 23rd, was successfully delivered to 10,352 email addresses. Open rate was 50.4% (5,497). Click rate was 7.9% (819).
- Newsletter top clicked links were:
  - 1. Proposed Updates to the Home Rule Charter
  - 2. Letter from the Mayor
  - 3. Poll Question
- Quick Poll Question: "How well do you understand the proposed updates to the Home Rule Charter?" Total Responses: 253. Results:
  - 1. Lunderstand, and I know how I'm going to vote: 22.5% (57)
  - 2. What is the Home Rule Charter and what are the updates? 66.8% (169)
  - 3. Seems complicated, and I don't really understand: 10.7% (27)
- We didn't send a Welcome to Nixa email this month. March's new subscribers will be added to April's Welcome to Nixa email list.
- We sent 4 single-topic emails to the community this month. The first was sent on March 16<sup>th</sup> titled "Nixa Police Ask for More Funding." The second was sent on March 22<sup>nd</sup> titled "Want to be an informed voter?". The third was sent on March 24<sup>th</sup> titled "Join us for a live Q&A!". The fourth was sent on March 29<sup>th</sup> titled "Have Questions About the Proposed Updates to the Home Rule Charter?". The average open rate was 38%.
- Total number of e-mail unsubscribes this month was 35 and total spam reports was 3.

## Social Media:

- This month's average number of individuals who saw any one of our posts to the City Hall Facebook page was 1,813. We posted 25 times this month. Post with the highest reach (4,607) was about Nixa police asking voters for more funding.
- This month's average number of individuals who saw any one of our posts to the Nixa Police Facebook page was 3,286. We posted 38 times this month. Post with the highest reach (9,680) was about animal control needing help identifying the owners of three runaway dogs.
- Total Nextdoor members at Nixa addresses is at 4,717. We posted 10 times this month, averaging 779 impressions per post.
- Total followers on Twitter is 1,810. We tweeted 11 times this month.



- Total followers on Instagram is 1,258. We posted 2 times this month.
- Total followers on LinkedIn is 341. We posted 3 times this month.

If you have any questions about our communications strategies and tactics, don't hesitate to ask.

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| 2023 Data   | Jan       | Feb        | Mar     | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | 2023 TOTALS | 2023 AVERAGE |
|---|-----------|------------|---------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------------|--------------|
| Constant Contact - Newsletters  |           |            |         |     |     |     |     |     |     |     |     |     |             |              |
| Newsletter Send Date  | 22-Dec    | 27-Jan     | 23-Feb  |     |     |     |     |     |     |     |     |     |             |              |
| Successful Deliveries   | 10,264    | 10,259     | 10,352  |     |     |     |     |     |     |     |     |     | 30,875      |              |
| Resend Deliveries   | 5,663     | 5,912      | 5,938   |     |     |     |     |     |     |     |     |     |             |              |
| Original Opens  | 4,777     | 4,706      | 4,722   |     |     |     |     |     |     |     |     |     | 14,205      |              |
| Resend Opens  | 984       | 952        | 775     |     |     |     |     |     |     |     |     |     |             |              |
| Total Opens   | 5,761     | 5,658      | 5,497   |     |     |     |     |     |     |     |     |     | 16,916      |              |
| Total Open Rate   | 54.8%     | 52.0%      | 50.4%   |     |     |     |     |     |     |     |     |     |             |              |
| Mobile Device Rate (opened on mobile vs desktop)  | 12.8%     | 15.3%      | 13.1%   |     |     |     |     |     |     |     |     |     |             |              |
| Total Clicks  | 1,021     | 1,120      | 819     |     |     |     |     |     |     |     |     |     |             |              |
| Click Through Rate (top 3 clicks)   | 9.9%      | 10.9%      | 7.9%    |     |     |     |     |     |     |     |     |     |             |              |
| Did Not Open (Original)   | 5,487     | 5,553      | 5,630   |     |     |     |     |     |     |     |     |     | 16,670      |              |
| Jnsubscribed (Total)  | 3         | 12         | 9       |     |     |     |     |     |     |     |     |     | 24          |              |
| Spam Reports* (Total)   | 1         | 2          | 0       |     |     |     |     |     |     |     |     |     |             |              |
| Bounces* (Total)  | 872       | 893        | 915     |     |     |     |     |     |     |     |     |     | 2,680       |              |
| Constant Contact - Single Topic Email   |           | 230        | 2.20    |     |     |     |     |     |     |     |     |     |             |              |
| # of Email Campaigns  | 0         | 0          | 4       |     |     |     |     |     |     |     |     |     |             |              |
| Average Open Rate   | 3         | J          | 38%     |     |     |     |     |     |     |     |     |     | 4           |              |
| Average Click Rate  |           |            | 1%      |     |     |     |     |     |     |     |     |     |             |              |
| Average Mobile Device Open Rate   |           |            | 5%      |     |     |     |     |     |     |     |     |     |             |              |
| Total Spam  |           |            | 3/0     |     |     |     |     |     |     |     |     |     | 3           |              |
| Total Unsubscribe   |           |            | 26      |     |     |     |     |     |     |     |     |     | 26          |              |
| Welcome to Nixa Email   |           |            | 20      |     |     |     |     |     |     |     |     |     |             |              |
|   | . (00 (00 | 0/0=/00    |         |     |     |     |     |     |     |     |     |     |             |              |
| Date Sent On  | 1/30/23   | 2/27/23    |         |     |     |     |     |     |     |     |     |     |             |              |
| Total Sent  | 89        | 76         |         |     |     |     |     |     |     |     |     |     | 165         |              |
| Total Successful Deliveries   | 86        | 70         |         |     |     |     |     |     |     |     |     |     | 156         |              |
| Total Open Rate   | 67%       | 76%        |         |     |     |     |     |     |     |     |     |     |             |              |
| Total Click Rate (top click)  | 7%        | 9%         |         |     |     |     |     |     |     |     |     |     |             |              |
| Total Mobile Device Open Rate   | 12%       | 10%        |         |     |     |     |     |     |     |     |     |     |             |              |
| Total Spam  | 0         | 0          |         |     |     |     |     |     |     |     |     |     | 0           |              |
| Total Unsubscribe   | 0         | 0          |         |     |     |     |     |     |     |     |     |     | 0           | 0            |
| Facebook  |           |            |         |     |     |     |     |     |     |     |     |     |             |              |
| City Hall (City of Nixa - Municipal Government)   |           |            |         |     |     |     |     |     |     |     |     |     |             |              |
| # of posts (from content data)  | 20        | 16         | 25      |     |     |     |     |     |     |     |     |     | 61          | 20           |
| Total Reach (from content data)   | 79,712    | 54,025     | 41,277  |     |     |     |     |     |     |     |     |     | 175,014     | 58,338       |
| Average Post Reach (from content data)  | 3,985     | 3,376      | 1,813   |     |     |     |     |     |     |     |     |     | 9,174       | 3,058        |
| Highest Single Post Reach* (from content data)  | 10,171    | 13,091     | 4,607   |     |     |     |     |     |     |     |     |     | 27,869      | 9,290        |
| Avg Reach of Posts to People Who Like Page (from result   |           | 1,930      | 1,164   |     |     |     |     |     |     |     |     |     | 5,246       | 1,749        |
| Total Likes & Reactions (from content data)   | 1,711     | 728        | 428     |     |     |     |     |     |     |     |     |     | 2,867       | 956          |
| Total Comments (from content data)  | 410       | 107        | 223     |     |     |     |     |     |     |     |     |     | 740         | 247          |
| Total Shares (from content data)  | 155       | 142        | 70      |     |     |     |     |     |     |     |     |     | 367         | 122          |
| Police  |           | / <b>-</b> |         |     |     |     |     |     |     |     |     |     |             |              |
| # of posts (from content data)  | 18        | 10         | 38      |     |     |     |     |     |     |     |     |     | 66          | 22           |
| Fotal Reach (from content data)   | 74,849    | 104,247    | 124,883 |     |     |     |     |     |     |     |     |     | 303,979     | 101,326      |
| Average Post Reach (from content data)  | 4,158     | 104,247    | 3,286   |     |     |     |     |     |     |     |     |     | 17,868      | 5,956        |
| Highest Single Post Reach* (from content data)  | 9,122     | 28,100     | 9,680   |     |     |     |     |     |     |     |     |     | 46,902      | 15,634       |
| Alghest Single Post Reach" (from content data)<br>Avg Reach of Posts to People Who Like Page (from result |           | 3,740      | 3,210   |     |     |     |     |     |     |     |     |     | 46,902      | 3,129        |
|   | 1,539     | 1,167      | 4,096   |     |     |     |     |     |     |     |     |     | 6,802       | 2,267        |
| Total Likes & Reactions (from content data)   |           |            |         |     |     |     |     |     |     |     |     |     |             |              |
| Total Comments (from content data)  | 361       | 183        | 680     |     |     |     |     |     |     |     |     |     | 1,224       | 408          |
| Total Shares (from content data)  | 390       | 1,004      | 258     |     |     |     |     |     |     |     |     |     | 1,652       | 551          |

| Twitter                               |         |         |         |        |           |
|---------------------------------------|---------|---------|---------|--------|-----------|
| CityofNixa                            |         |         |         |        |           |
| Total Followers                       | 1,818   | 1,819   | 1,810   |        | 1,8       |
| # of Tweets                           | 2       | 5       | 11      | 18     |           |
| Total Tweet Impressions (from report) | 788     | 773     | 872     | 2,433  |           |
| Total Engagements (from report)       | 15      | 6       | 5       | 26     |           |
| Profile Visits                        | 71      | 224     | 99      | 394    |           |
| Mentions                              | 2       | 2       | 3       |        |           |
| New Followers                         | 3       | 3       | 0       |        |           |
| Instagram                             |         |         |         |        |           |
| # of posts                            | 3       | 7       | 2       | 12     |           |
| Total likes                           | 97      | 98      | 20      | 215    |           |
| Total comments                        | 2       | 5       | 0       | 7      |           |
| Total reach (Accounts reached)        | 620     | 623     | 372     | 1,615  | 5         |
| Total followers (@ last day of month) | 1,239   | 1,251   | 1,258   | 3,748  | 1,2       |
| LinkedIn                              |         |         |         |        |           |
| # of posts                            | 6       | 2       | 3       | 11     |           |
| # of followers                        | 333     | 334     | 341     |        |           |
| Nextdoor                              |         |         |         |        |           |
| # of posts                            | 11      | 14      | 10      | 35     |           |
| Claimed households                    | 3543    | 3544    | 3558    |        | 3548.3333 |
| Members                               | 4,679   | 4,684   | 4,717   | 4717   | 46        |
| New members                           | 18      | 13      | 30      | 61     |           |
| Total Post Impressions                | 16,292  | 8,272   | 11,685  | 36249  | 120       |
| Average Impressions Per Post          | 1,163   | 1,034   | 779     | 2976   |           |
| Nixa.com                              | ,===    | ,,,,,   |         |        |           |
| Active users                          | 12,070  | 11,263  | 12,474  | 35,807 | 11,9      |
| Sessions                              | 16,767  | 14,977  | 16,753  | 48,497 | 16,3      |
| Sessions from Organic Search          | 10,501  | 9,578   | 11,058  | 31,137 | 10,3      |
| Sessions from Direct Navigation       | 4,804   | 4,176   | 4,195   | 13,175 | 4,3       |
| Sessions from Referral                | 815     | 723     | 554     | 2,092  |           |
| Sessions via Social Referral          | 645     | 499     | 946     | 2,090  |           |
| Sessions via Facebook                 | 607     | 487     | 936     | 2,030  |           |
| Desktop Sessions                      | 40%     | 38%     | 38%     |        |           |
| Mobile Sessions                       | 58%     | 60%     | 60%     |        |           |
| Tablet Sessions                       | 1%      | 1%      | 1%      |        |           |
| Average Length of Session             | 0:01:43 | 0:01:28 | 0:01:33 |        | 0:01      |
| Pages viewed per Session              | 2.23    | 2.10    | 2.15    |        | 2         |
| News Articles Posted*                 |         |         |         |        | #DIV/0!   |
| E-notification active subscribers*    |         |         |         |        | #DIV/0!   |
| E-notifications sent*                 |         |         |         |        | #DIV/0!   |