Date: September 19, 2022 Submitted By: Drew Douglas Director of Communications

## **RE: COMMUNICATIONS DATA REPORT FOR AUGUST 2022**

The spreadsheets attached below show our electronic communications data for 2022 so far. Some of the notable data insights for August include:

## E-mail Campaigns:

- This month's community e-newsletter, sent July 28, was successfully delivered to 9,475 email addresses. Open rate was 54% (5,292). Click rate was 11.7% (1,122). Last e-newsletter sent with the old brand look.
- Newsletter top clicked links were:
  - 1. Quick Poll
  - 2. Job Openings
  - 3. Story about Inclusive Playground
- Quick Poll Question: "Which of these unfunded needs in Nixa would you prioritize first?" Total Responses: 585. Results:
  - 1. 11 More Police Officers: 35.7% (209)
  - 2. Walking and Biking Trails: 35.6% (208)
  - 3. Large Indoor Sports Facility: 17.4% (102)
  - 4. Police Department Headquarters Expansion: 11.3% (66)
- On Aug. 29th we sent the "Welcome to Nixa" email to 117 email addresses. The open rate was 87% and click rate was 18%. Top 3 most clicked links were:
  - 1. Pay Utility Bill Online
  - 2. Christian County Clerk's Office
  - 3. Nixa Recycle Center
- We sent 3 single-topic emails to the community this month. They had an average open rate of 48%. The first was sent on August 2 titled "Nixa's Purple Heart Day Ceremony". The second was sent August 16 titled "Nixa's Multi-Cultural Event". The third was sent August 18 titled "Proposed solutions for police and parks". This third email was a letter from the City Administrator explaining the ballot issue proposed to council and had a 58% open rate (5,710: that's more people who opened this email than the newsletter).
- Total number of e-mail unsubscribes this month was 51 (Drew unsubscribed many of these manually in response to a spam attack) and total spam reports was 3.

## Social Media:

• This month's average number of individuals who saw any one of our posts to the City Hall Facebook page was 2,375. We posted 36 times this month. Post with the highest reach (6,663) was about resurfacing of Gregg Rd.



- This month's average number of individuals who saw any one of our posts to the Nixa Police Facebook page was 2,210. We posted 20 times this month. Post with the highest reach (6,169) was about a dog in the pound.
- Total Nextdoor members at Nixa addresses is at 4,564. We posted 16 times this month, averaging 637 impressions per post.
- Total followers on Twitter is 1,822. We tweeted 18 times this month.
- Total followers on Instagram is 1,192. We posted 9 times this month.
- Total followers on LinkedIn is 302. We posted 2 times this month.

If you have any questions about our communications strategies and tactics, don't hesitate to ask.

## **MEMO PREPARED BY:**

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| 2022 Data  | Jan     | Feb     | Mar    | Apr    | May       | Jun .     | Jul A     | ug Sep    | Oct | Nov | Dec | 2022 TOTALS | 2022 AVERAGE |
|--|---------|---------|--------|--------|-----------|-----------|-----------|-----------|-----|-----|-----|-------------|--------------|
| Constant Contact - Newsletters                   |         |         |        |        |           |           |           |           |     |     |     |             |              |
| Newsletter Send Date                             | 29-Dec  | 28-Jan  | 3-Mar  | 1-Apr  | 29-Apr    | 1-Jun     | 1-Jul     | 28-Jul    |     |     |     |             |              |
| Successful Deliveries                            | 9,096   | 9,136   | 9,150  | 9,191  | 9,242     | 9,300     | 9,368     | 9,475     |     |     |     | 73,958      |              |
| Resend Deliveries                                | 5,385   | 5,248   | 5,017  | 5,509  | 5,258     | 5,635     | 5,069     | 5,465     |     |     |     |             |              |
| Original Opens                                   | 3,888   | 4,019   | 4,271  | 3,899  | 4,204     | 3,828     | 4,540     | 4,223     |     |     |     | 32,872      |              |
| Resend Opens                                     | 910     | 993     | 785    | 944    | 810       | 651       | 883       | 1,069     |     |     |     |             |              |
| Total Opens                                      | 4,798   | 5,012   | 5,056  | 4,843  | 5,014     | 4,479     | 5,423     | 5,292     |     |     |     | 39,917      |              |
| Total Open Rate                                  | 51.4%   | 53.7%   | 54.1%  | 51.0%  | 52.4%     | 46.9%     | 56.0%     | 54.1%     |     |     |     |             |              |
| Mobile Device Rate (opened on mobile vs desktop) | 16.9%   | 16.8%   | 14.5%  | 15.1%  | 12.8%     | 18.5%     | 16.9%     | 16.1%     |     |     |     |             |              |
| Total Clicks                                     | 614     | 900     | 739    | 722    | 714       | 896       | 1,098     | 1,122     |     |     |     |             |              |
| Click Through Rate (top 3 clicks)                | 6.7%    | 9.8%    | 8.1%   | 7.8%   | 7.7%      | 9.6%      | 11.7%     | 11.7%     |     |     |     |             |              |
| Did Not Open (Original)                          | 5,208   | 5,117   | 4,879  | 5,292  | 5,038     | 5,472     | 4,828     | 5,252     |     |     |     |             |              |
| Jnsubscribed (Total)                             | 9       | 5       | 13     | 12     | 11        | 14        | 15        | 13        |     |     |     | 92          |              |
| Spam Reports* (Total)                            | 0       | 1       | 3      |        | 0         | 1         | 3         | 1         |     |     |     |             |              |
| Bounces* (Total)                                 | 534     | 536     | 547    | 625    | 633       | 602       | 628       | 636       |     |     |     | 4,741       |              |
| Constant Contact - Single Topic Email            |         |         |        |        |           |           |           |           |     |     |     |             |              |
| f of Email Campaigns                             | 0       | 0       | 0      | 0      | 2         | 0         | 2         | 3         |     |     |     |             |              |
| Average Open Rate                                |         |         |        |        | 52%       |           | 47%       | 48%       |     |     |     |             |              |
| Average Click Rate                               |         |         |        |        | 4%        |           |           | 4%        |     |     |     |             |              |
| Average Mobile Device Open Rate                  |         |         |        |        | 8%        |           | 9%        | 5%        |     |     |     |             |              |
| Fotal Spam                                       |         |         |        |        | 0         |           | 2         | 2         |     |     |     |             |              |
| Total Unsubscribe                                |         |         |        |        | 17        |           | 11        | 38        |     |     |     | 66          |              |
|  |         |         |        |        |           |           |           |           |     |     |     |             |              |
| Date Sent On                                     | 1/26/22 | 2/22/22 | 25-Mar | 26-Apr | 27-May-22 | 27-Jun-22 | 25-Jul-22 | 29-Aug-22 |     |     |     |             |              |
| Total Sent                                       | 61      | 37      | 97     | 89     | 122       | 137       | 183       | 117       |     |     |     | 843         |              |
| Total Successful Deliveries                      | 54      | 36      | 90     | 81     | 118       | 131       | 179       | 113       |     |     |     |             |              |
| Total Open Rate                                  | 74%     | 81%     | 70%    | 73%    | 70%       | 79%       | 86%       | 87%       |     |     |     |             |              |
| Total Click Rate (top click)                     | 9%      | 17%     | 10%    | 10%    | 17%       | 15%       | 13%       | 18%       |     |     |     |             |              |
| Total Mobile Device Open Rate                    | 10%     | 14%     | 16%    | 18%    | 10%       | 19%       | 12%       | 11%       |     |     |     |             |              |
| Total Spam                                       | 0       | 0       | 0      | 0      | 0         | 0         | 0         | 0         |     |     |     |             |              |
| Total Unsubscribe                                | 0       | 0       | 1      | 0      | 0         | 0         | 0         | 0         |     |     |     | 1           |              |

| Facebook  |        |        |         |        |         |         |         |        |   |         |          |
|---|--------|--------|---------|--------|---------|---------|---------|--------|---|---------|----------|
| City Hall (City of Nixa - Municipal Government)         |        |        |         |        |         |         |         |        |   |         |          |
| of posts (from content data)                            | 12     | 24     | 30      | 25     | 35      | 30      | 34      | 36     |   | 226     | 28       |
| Fotal Reach (from content data)                         | 45.524 | 80,107 | 54,384  | 62,555 | 119,230 | 124,290 | 113,565 | 85,501 |   | 685,156 | 85,645   |
| Average Post Reach (from content data)                  | 3.794  | 3,337  | 1,813   | 2,502  | 3,509   | 4,143   | 3,340   | 2,375  |   | 24.813  | 3.102    |
| Highest Single Post Reach* (from content data)          | 8.991  | 10,283 | 5,151   | 6,656  | 8,484   | 11,947  | 14,099  | 6,663  |   | 72,274  | 9,034    |
| Avg Reach of Posts to People Who Like Page (from result | 1.418  | 2,217  | 1,538   | 1,755  | 3.014   | 3,229   | 3,271   | 2,125  |   | 18.567  | 2.321    |
| Total Likes & Reactions (from content data)             | 1,418  | 1.378  | 839     | 829    | 2,248   | 3,225   | 1,778   | 1,391  |   | 13,381  | 1,673    |
| Total Comments (from content data)                      | 361    | 497    | 63      | 155    | 372     | 1.757   | 673     | 560    |   | 4,438   | 555      |
| Total Shares (from content data)                        | 85     | 163    | 70      | 118    | 219     | 410     | 268     | 204    |   | 1.537   | 192      |
| Police  | 05     | 103    | 70      | 110    | 213     | 410     | 200     | 204    | _ | 1,557   | 132      |
| of posts (from content data)                            | 14     | 8      | 39      | 41     | 41      | 28      | 32      | 20     |   | 223     | 28       |
| Total Reach (from content data)                         | 49,024 | 52,694 | 141,991 | 96,148 | 116,299 | 59,272  | 139,125 | 44,215 |   | 698,768 | 87,346   |
| Average Post Reach (from content data)                  | 3.771  | 6,587  | 3,640   | 2,403  | 2,836   | 2,116   | 4,487   | 2,210  |   | 28,050  | 3,506    |
| dighest Single Post Reach* (from content data)          | 6.964  | 15,560 | 14,541  | 9,705  | 9,635   | 6.721   | 25,132  | 6,169  |   | 94,427  | 11,803   |
| Avg Reach of Posts to People Who Like Page (from result | 3.244  | 2,299  | 3,414   | 2,512  | 2,866   | 1,586   | 3,623   | 1,718  |   | 34,427  | 2,658    |
| Total Likes & Reactions (from content data)             | 938    | 2,409  | 6,002   | 1,567  | 1,570   | 568     | 3,301   | 646    |   | 17,001  | 2,038    |
| Fotal Comments (from content data)                      | 47     | 2,409  | 680     | 183    | 1,570   | 98      | 1,058   | 17     |   | 2,530   | 316      |
| Fotal Shares (from content data)                        | 231    | 206    | 487     | 369    | 252     | 162     | 253     | 97     |   | 2,550   | 257      |
| Twitter   | 231    | 200    | 407     | 303    | 232     | 102     | 233     | 31     |   | 2,037   | 237      |
|   |        |        |         |        |         |         |         |        |   |         |          |
| CityofNixa  |        |        |         |        |         |         |         |        |   |         |          |
| Total Followers   | 1,795  | 1,801  | 1,804   | 1,807  | 1,817   | 1,816   | 1,820   | 1,822  |   |         | 1,822    |
| # of Tweets   | 3      | 13     | 10      | 6      | 11      | 12      | 14      | 18     |   |         |          |
| Total Tweet Impressions (from report)                   | 658    | 2,147  | 2,909   | 1,243  | 2,576   | 1,250   | 1,308   | 3,951  |   | 16,042  |          |
| Total Engagements (from report)                         | 19     | 46     | 48      | 32     | 69      | 120     | 126     | 60     |   |         |          |
| Profile Visits  | 166    | 282    | 471     | 401    | 865     | 489     | 652     | 941    |   | 4,267   | 533      |
| Mentions  | 1      | 2      | 8       | 10     | 11      | 7       | 0       | 7      |   |         |          |
| New Followers   | 12     | 10     | 2       | 7      | 9       | 3       | 2       | 3      |   | 48      | 6        |
| nstagram  |        |        |         |        |         |         |         |        |   |         |          |
| # of posts  | 2      | 10     | 21      | 10     | 20      | 11      | 10      | 9      |   | 93      | 12       |
| Total likes   | 62     | 148    | 343     | 161    | 265     | 201     | 132     | 239    |   | 1,551   | 194      |
| Total comments  | 1      | 3      | 4       | 6      | 1       | 3       | 6       | 2      |   | 26      | 3        |
| Total reach (Accounts reached)                          | 696    | 531    | 714     | 526    | 483     | 537     | 502     | 811    |   | 4,800   | 600      |
| Total followers (@ last day of month)                   | 1,127  | 1,143  | 1,143   | 1,143  | 1,152   | 1,157   | 1,184   | 1,192  |   | 9,241   | 1,155    |
| LinkedIn  |        |        |         |        |         |         |         |        |   |         |          |
| of posts  | 6      | 4      | 7       | 4      | 2       | 5       | 3       | 2      |   |         | 4        |
| # of followers  | 270    | 277    | 282     | 289    | 294     | 297     | 298     | 302    |   |         | 289      |
| Nextdoor  |        |        |         |        |         |         |         |        |   |         |          |
| of posts  | 5      | 24     | 8       | 8      | 17      | 8       | 17      | 16     |   |         | 13       |
| Claimed households                                      | 3315   | 3329   | 3393    | 3422   | 3443    | 3459    | 3478    | 3492   |   |         | 3416.375 |
| /lembers  | 4,278  | 4,303  | 4,375   | 4,423  | 4,465   | 4,492   | 4,532   | 4,564  |   | 4564    | 4429     |
| lew members   | 34     | 33     | 76      | 44     | 35      | 32      | 41      | 33     |   | 328     | 41       |
| otal Post Impressions                                   | 3,342  | 8,836  | 6,966   | 4,700  | 9,005   | 8,707   | 8,685   | 8,920  |   | 59161   | 7395     |
| Average Impressions Per Post                            | 668    | 552    | 366     | 588    | 750     | 791     | 668     | 637    |   |         | 628      |

| Nixa.com                           |         |         |         |         |         |         |         |         |       |        |
|------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|-------|--------|
| Active users                       | 10,945  | 11,173  | 11,825  | 14,231  | 13,510  | 12,522  | 15,062  | 13,307  |       | 12,822 |
| Sessions                           | 15,379  | 15,162  | 16,655  | 19,558  | 18,500  | 17,200  | 20,954  | 19,563  |       | 17,871 |
| Sessions from Organic Search       | 10,254  | 10,041  | 11,098  | 13,022  | 12,286  | 10,780  | 11,797  | 13,392  |       | 11,584 |
| Sessions from Direct Navigation    | 4,048   | 3,265   | 4,434   | 5,179   | 4,601   | 4,327   | 6,007   | 4,745   |       |        |
| Sessions from Referral             | 765     | 1,414   | 692     | 658     | 1,080   | 1,233   | 1,281   | 985     | 8,108 |        |
| Sessions via Social Referral       | 312     | 442     | 431     | 698     | 532     | 860     | 1,869   | 441     |       |        |
| Sessions via Facebook              | 295     | 404     | 422     | 689     | 524     | 807     | 1,827   | 435     |       |        |
| Desktop Sessions                   | 39%     | 37%     | 39%     | 35%     | 36%     | 35%     | 36%     | 38%     |       |        |
| Mobile Sessions                    | 60%     | 61%     | 60%     | 63%     | 63%     | 64%     | 62%     | 61%     |       | 61.6%  |
| Tablet Sessions                    | 1%      | 1%      | 2%      | 2%      | 1%      | 1%      | 1%      | 1%      |       |        |
| Average Length of Session          | 0:01:10 | 0:01:03 | 0:01:18 | 0:01:05 | 0:01:05 | 0:01:07 | 0:01:14 | 0:00:50 |       |        |
| Pages viewed per Session           | 1.82    | 1.77    | 1.96    | 1.77    | 1.84    | 1.88    | 1.83    | 1.73    |       | 1.83   |
| News Articles Posted*              | 5       | 6       | 5       | 5       | 4       | 6       | 9       | 9       |       | 6.125  |
| E-notification active subscribers* | 1,003   | 1,010   | 1,012   | 1,012   | 1,018   | 1,024   | 1,026   | 1,030   | 8,135 | 1,017  |
| E-notifications sent*              | 5       | 6       | 5       | 7       | 4       | 7       | 14      | 14      |       |        |